***Read the text again. Are these statements true (T), false (F) or we don’t know (DK).***

1. Being able to work in a group is one of the most important life skills.

2. Groups of people doing social activities generally don’t need leaders.

3. Members of leaderless groups often stop attending.

4. Antonio Carluccio thinks he is a natural-born leader.

5.Good leaders are often slightly afraid of their role.

6. Good leaders should do more work than the other group member

***2. Discuss. Do you agree with the quotes? Why/Why not***

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| ‘The art of leadership is saying no, not yes, lt is very easy to say yes.’ *Tony Blair* |

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| ‘The most important thing about successful leadership is knowing how to get on with people.’ *Teddy Roosevelt* |

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| ‘Don’t tell people how to do things, tell them what to do and let them surprise you with their results’ *George S. Patton* |

BUSINESS SKILLS

Some of the most unusual business transactions were conducted by Arthur Ferguson, a Scotsman, who in 1923 sold Big Ben, Buckingham Palace, and Nelson’s column to gullible American tourists. He then leased the White House for 99 years to a Texan, but was arrested while trying to sell the Statue of Liberty to an Australian. *The Ultimate List Book*

Negotiating

'We negotiate every day of our lives'. Do you agree? Think of ways that you negotiate and bargain in your everyday lives. Work in pairs and add to the lists for the following categories:

1 for yourself at work, *e. g. overtime*.

2 for your company at work, *e. g. delivery dates*

3 with shop and service personnel, *e.g. car mechanics*

4 with children, *e. g. food*

5 with friends, *e. g. deciding what to do.*